



# Radius Group

From a single component  
to the complete system

→ [radius.ee](https://radius.ee)



# About Radius

Radius is a contract manufacturing company with three business units providing CNC machining services, hydraulic assemblies and cylinders for the OEM sector.



# Business areas

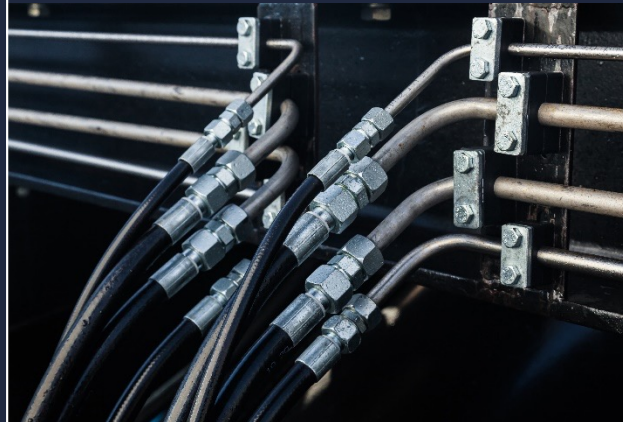
## Radius Machining

Serial CNC turning, CNC milling, small & medium size sub-assemblies.



## Radius Hydraulics

Hydraulic hose & tube assemblies, retail sale, repair & maintenance.



## Radius Linder

Manufacturing custom made hydraulic cylinders.




# Location

- In Estonia
- Factories in
  - Tallinn
  - Tartu
  - Pärnu



 Radius Machining

 Radius Hydraulics

 Radius Linder

## Key figures

85



8.6 M€



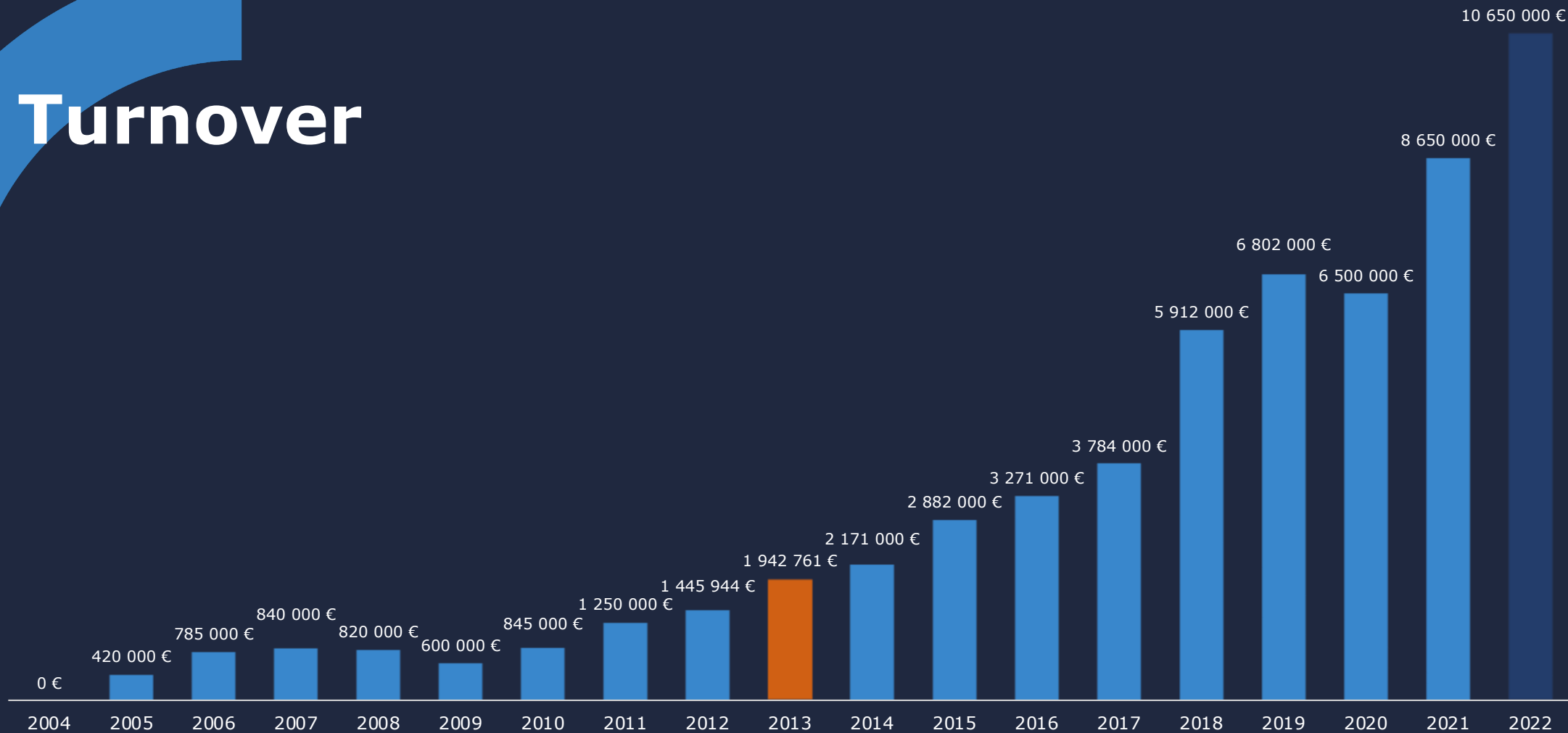
40%

Export



# 01 Radius Group

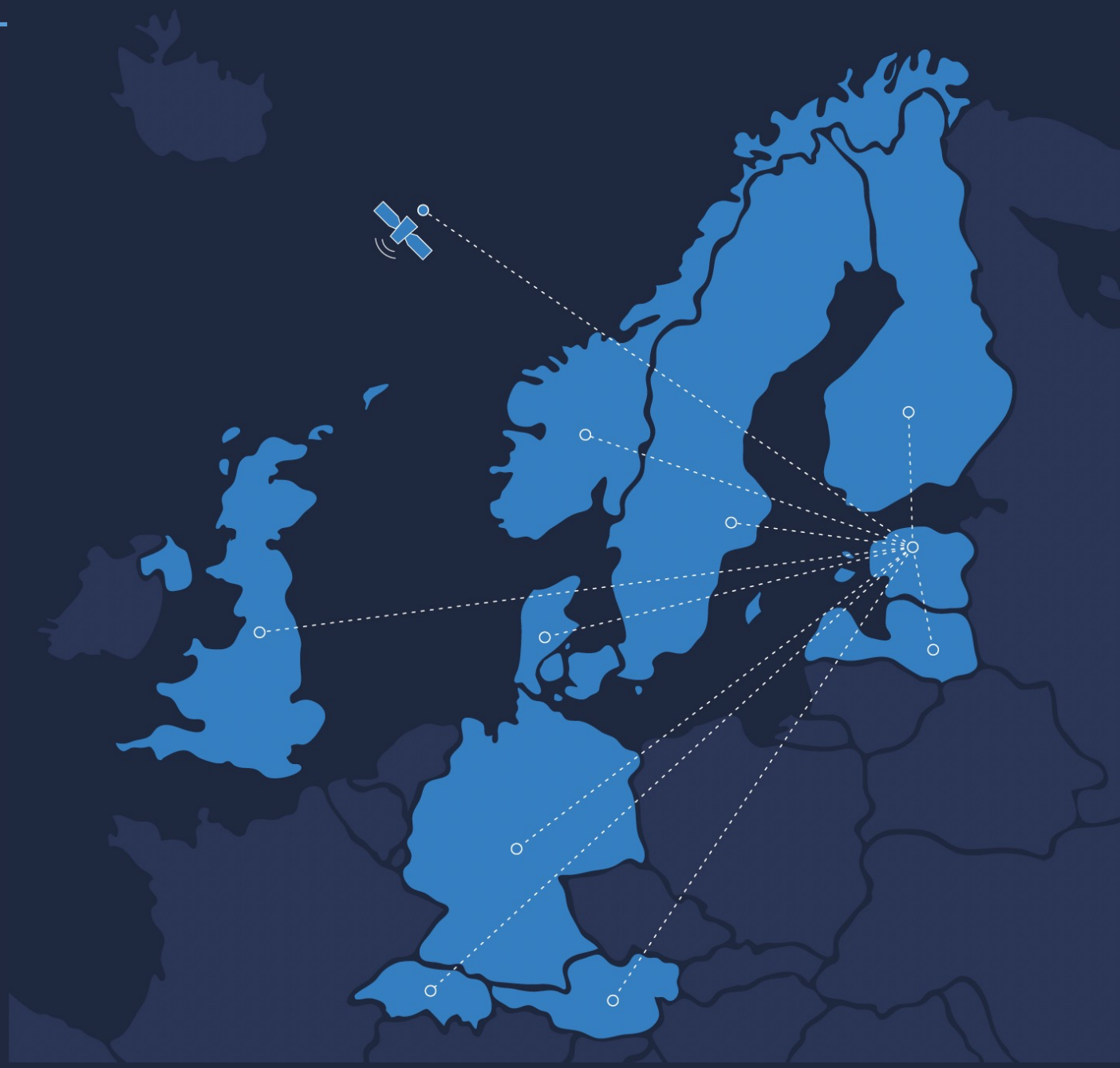
## Turnover



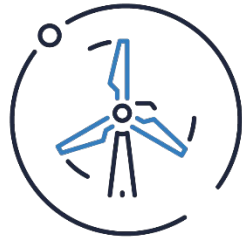


# Export markets

- Scandinavia
- Central Europe
- Space



# Client sectors

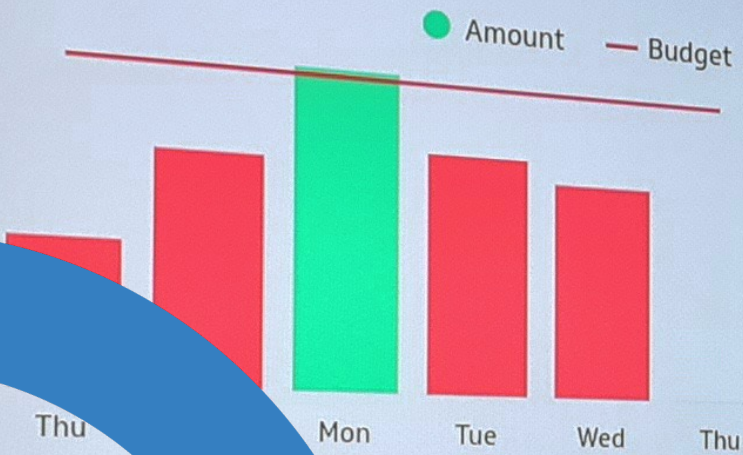




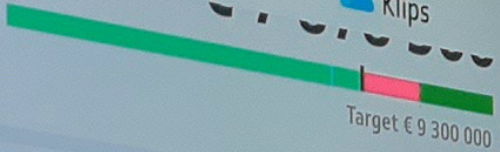
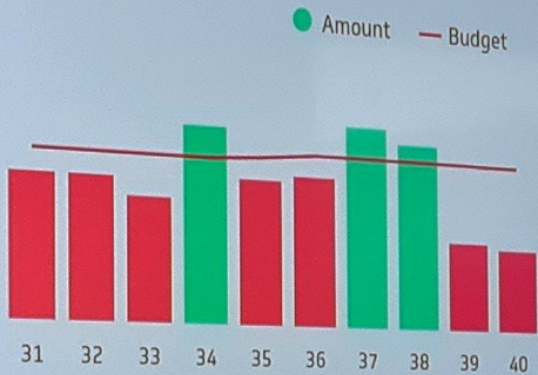
# Sales



daily basis



weekly



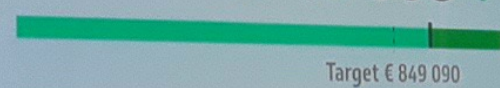
Sales revenue current month, October (EUR)

€ 97 934

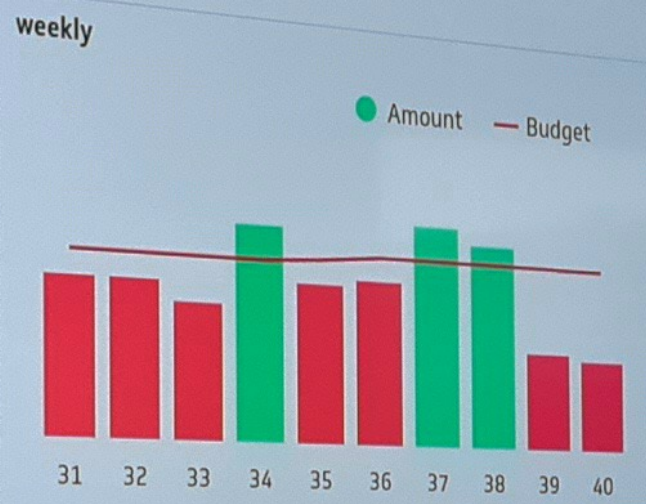
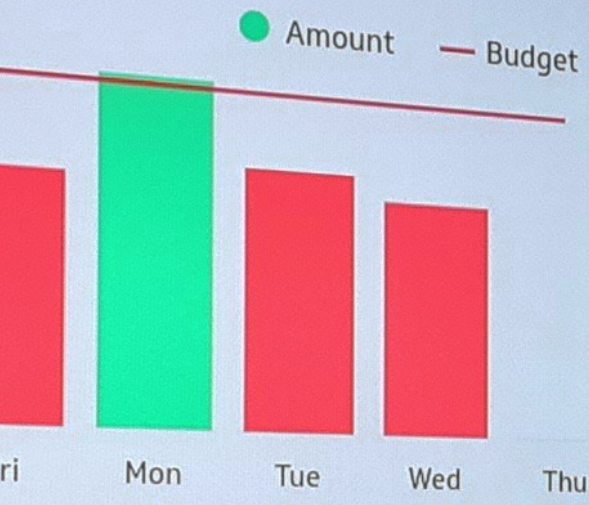


Sales revenue previous month, September (EUR)

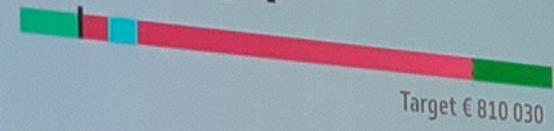
€ 940 888 ✓





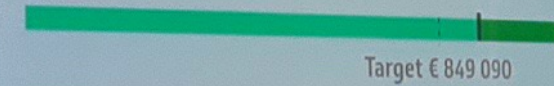


€ 97 934

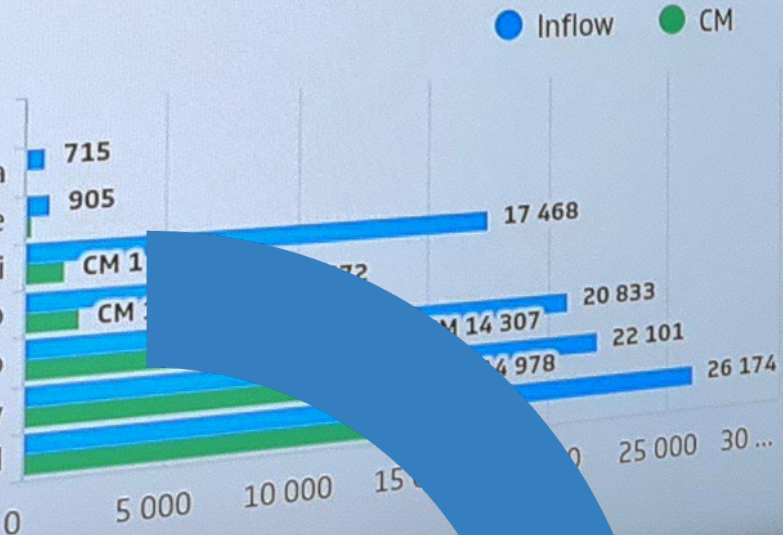


Sales revenue previous month, September (EUR)

€ 940 888 ✓



Sellers current month, October (EUR)



Sales revenue current month, October (EUR)

Sales orders (EUR) 298 215	CM 78 642
Invoices Basis (EUR) 13 559	Basis CM 3 657
Invoicing log 104 123	Invoicing log CM 33 915
Kuu progn. käive 415 897	CM 116 214

Sales orders total, (EUR)

Amount of orders (EUR) 919 830	Contribution margin 267 808
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Top Customers current Year, 2022 (EUR)

Top Customers previous Year, 2021 (EUR)

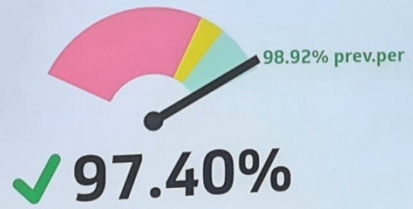




# Sales

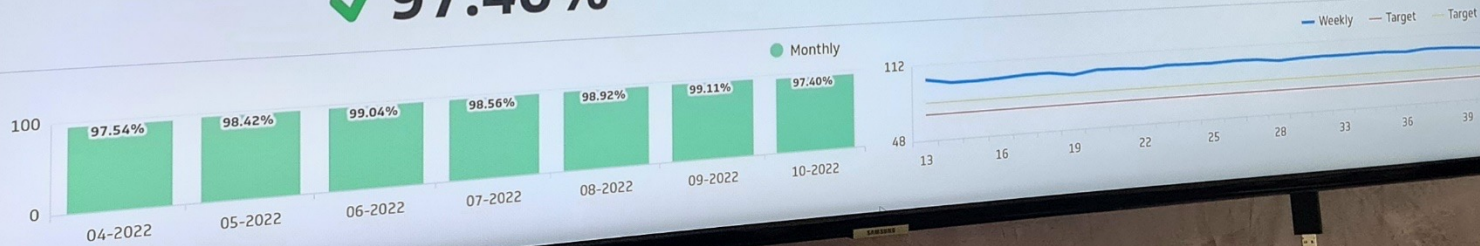


## Delivery Reliability for the current month, October



**154**  
deliveri rows  
90%  
vs 1488 prev.per

**2.60%** ▼  
late vs 0.81% prev.per  
**0.00%**  
early 0.27% prev.per







# Thank you!

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